

## Advanced Interview Techniques Training Course – course breakdown

Using NLP to reduce fears and install confidence

- **Submodalities – changing the way you think about job interviews for ever**
- **Fast phobia technique – get rid of your interview nerves for ever**
- **Confidence building technique – be at your best at every job interview**

Pre-interview preparation

- **Predicting the interview questions**
- **Industry expert tips – how to quickly become an expert**
- **Memory techniques for facts, figures and long lists of information**

Rapport Building

- **Body language and reading signals**
- **Using the interviewers language patterns to gain likeness**

Influencing and persuasion interview techniques

- **Understanding the employer's essential criteria by asking them!**
- **Gaining agreement on all your ideas**
- **Using yes sets and embedded commands to influence the interviewer**
- **Turning around an employer's negative opinion of you**
- **Moving the interview in the direction you want it to go**
- **Using influential and persuasive interview language patterns**

For more details and to book your place e-mail [info@employmentking.co.uk](mailto:info@employmentking.co.uk)